Using Electronic Resources to provide High Quality, Low Cost Healthcare

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Intermountain Healthcare

Intermountain Healthcare is a nonprofit system of hospitals, surgery centers, doctors, and clinics that serves the medical need of the State of Utah and South Eastern Idaho.

- 23 Hospitals
- 30,000 employees
- 150 clinics
- Over 600 physicians
- SelectHealth Insurance
 - Nearly 500,000 health plan enrollees

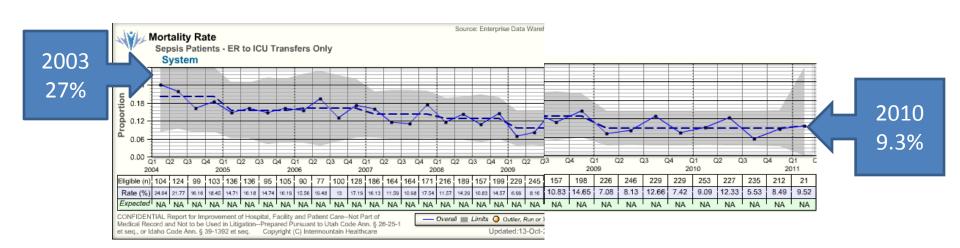
Intermountain is an internationally recognized system of hospitals, clinics and doctors focused on providing patients the highest quality of care at the lowest possible cost.



Sepsis

- Bacteria in the blood stream causing symptoms
- US National mortality rate around 27%

Mortality rate from Sepsis

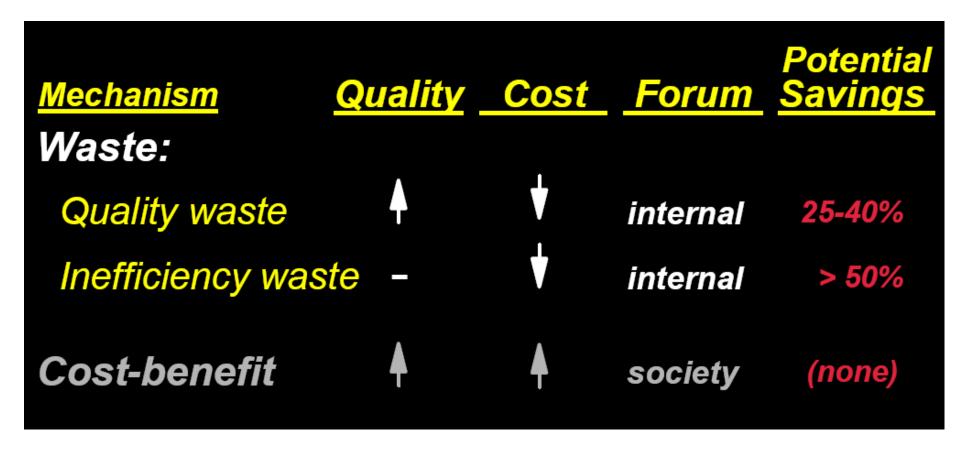


Why focus on Quality?

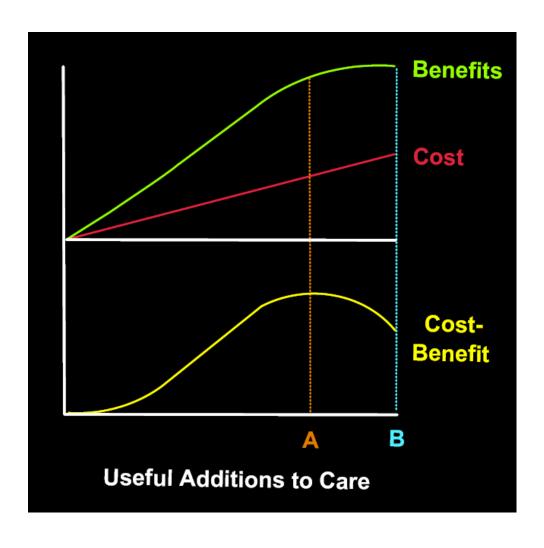
40+% of all resource expenditures in hospitals is quality-associated waste:

- recovering from preventable foul-ups
- building unusable products
- providing unnecessary treatments
- simple inefficiency

Improve Quality or Add new Technology?



Optimalist - Maximalist Argument



Fixes that Fail

- Problem: Prescription cost overruns for elderly Medicaid patients in New Hampshire
- ► Plan: Pay for maximum of three drugs per outpatient
- Results:

Prescription drug costs: down 35%

Nursing home admits: up 120% (to 2.2x)

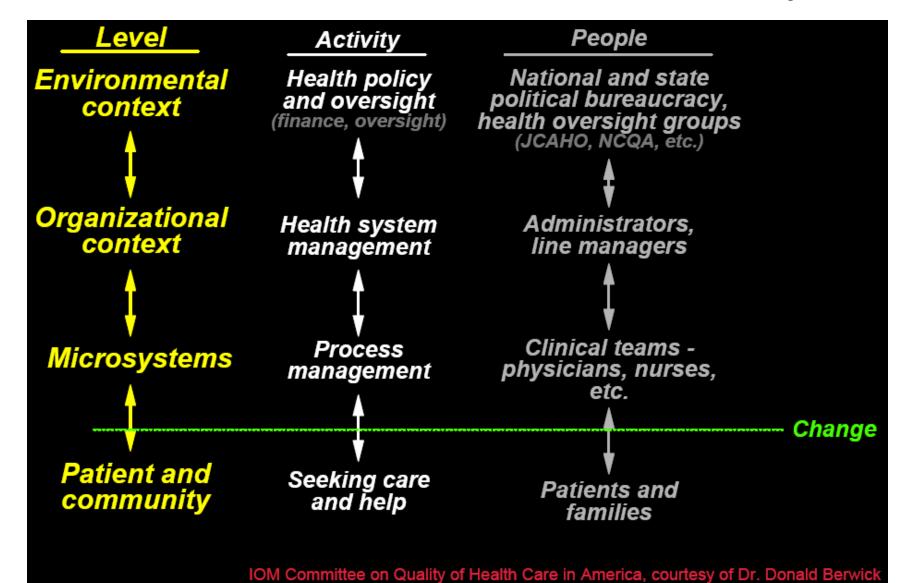
Hospitalizations: up 20% (to 1.2x)

- ► After 11 months, the plan was abandoned:
 - rates returned to their old levels
 - those institutionalized stayed institutionalized

Soumerai et. al Effects of Medicaid drug-payment limits on admissions to hospitals and nursing homes. New Engl J Med 1991; 325(15):1072-7 (Oct 10).

Schroeder et. al On squeezing balloons: cost control fails again (editorial). New Engl J Med 1991; 325(15):1099-1100 (Oct 10).

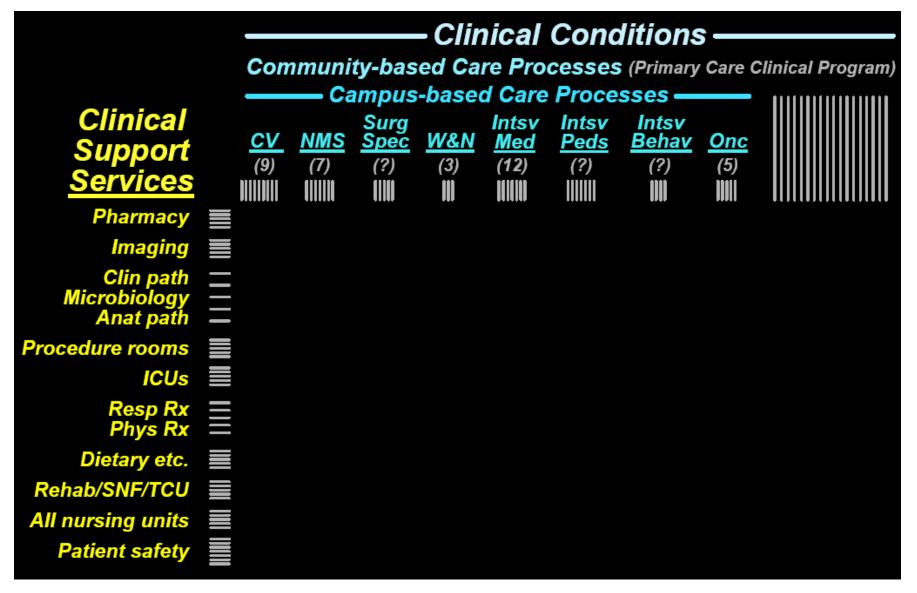
The Chain of Effect for Quality



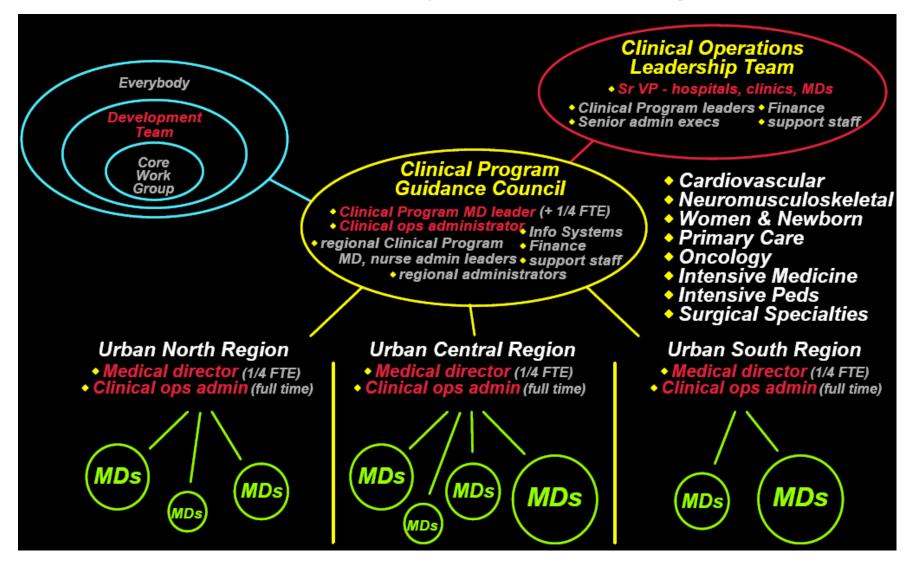
What to focus on?

- Pareto Principle
- 20% of the problems account for 80% of the waste/cost/mortality
- Define our most costly, high risk and high volume procedures and improve their quality
- Divide our key processes into sensible leadership teams that can oversee the workgroups that carry out the key processes

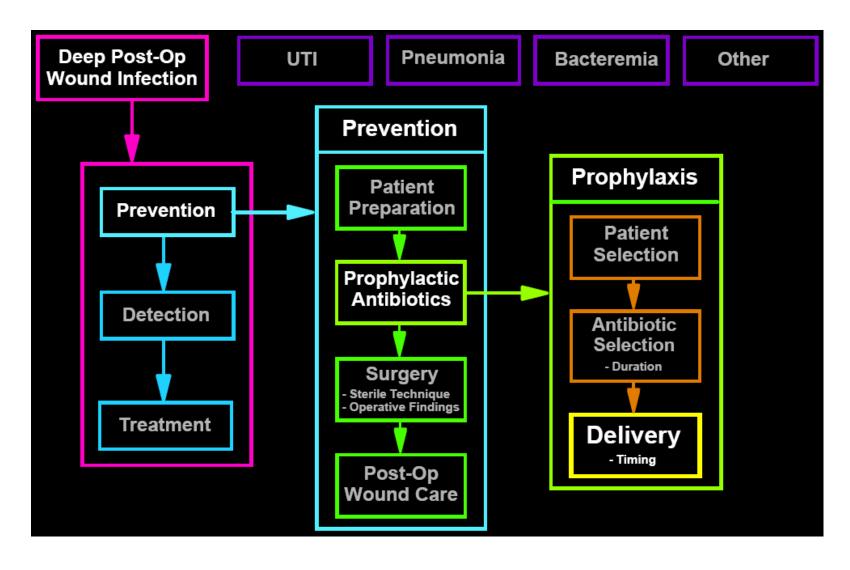
Organized around Key Clinical Processes



Structure: Implementing EBM



Projects: Post-Op Wound Infections



Deep Post-op Wound Infections

| | 1985 | 1986 | 1991 |
|---|------|------|------|
| % prophylaxis given at optimal time | 40 | 58 | 96 |
| % Infections | 1.8 | 0.9 | 0.4 |
| Est. decrease in infections relative to 1985 rate | | 33 | 51 |
| Est. savings at \$14,000 per case (in thousands) | | 462 | 714 |
| National standards 0 40/ da | | | |

National standard: 2 - 4% deep post-op wound infection rate

LDSH Dept of Clinical Epidemiology

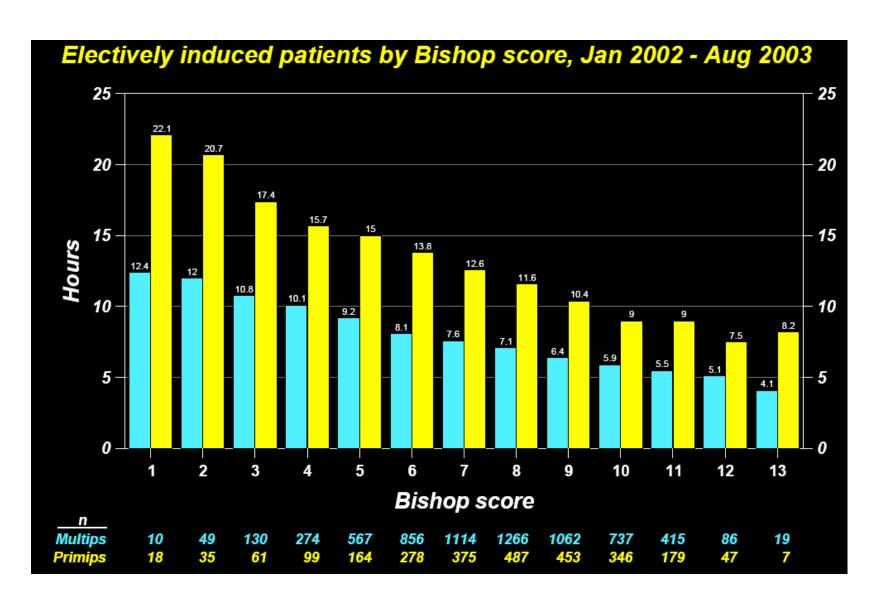
Deep Post-op Wound Infections

| | <u>1985</u> | <u>1994</u> | |
|--|------------------------------------|-------------|--|
| % elective surgeries receiving prophylaxis | 38.0 | 37.1 | |
| % receiving first dose 0-2 hrs before incision | 40.0 | 99.1 | |
| % continuing prophylaxis 24 hrs after surgery | 43.0 | 14.3 | |
| Mean number of doses per case | 19.0 | 5.3 | |
| | LDSH Dept of Clinical Epidemiology | | |

Literature vs. Data NICU admits by weeks gestation



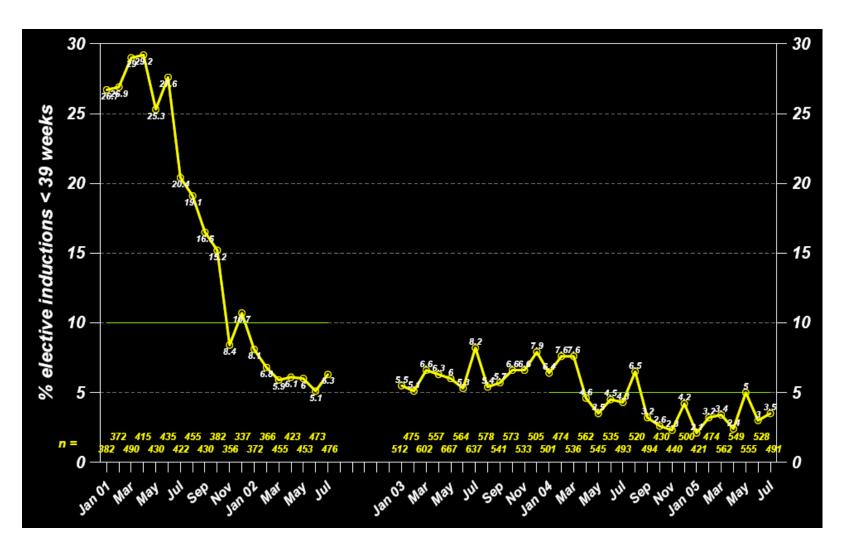
Average Hours in Labor and Delivery



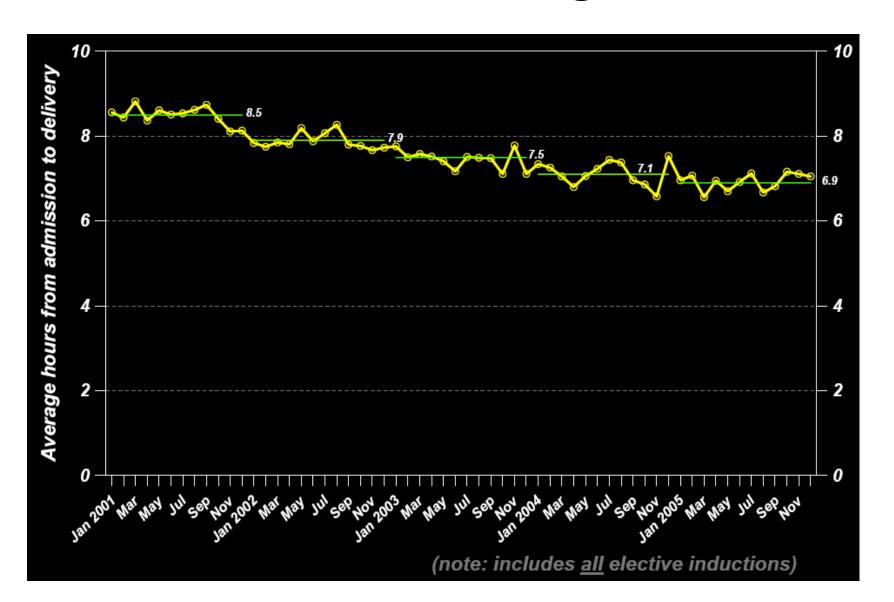
Interventions

- Educate Physicians about facts
- New Admission workflow
- New Admission tool
 - Calculates Estimated Date of Delivery (EDD)
 - Offers appointments after 39 weeks gestation
- Preserves Relationship between physician and patient

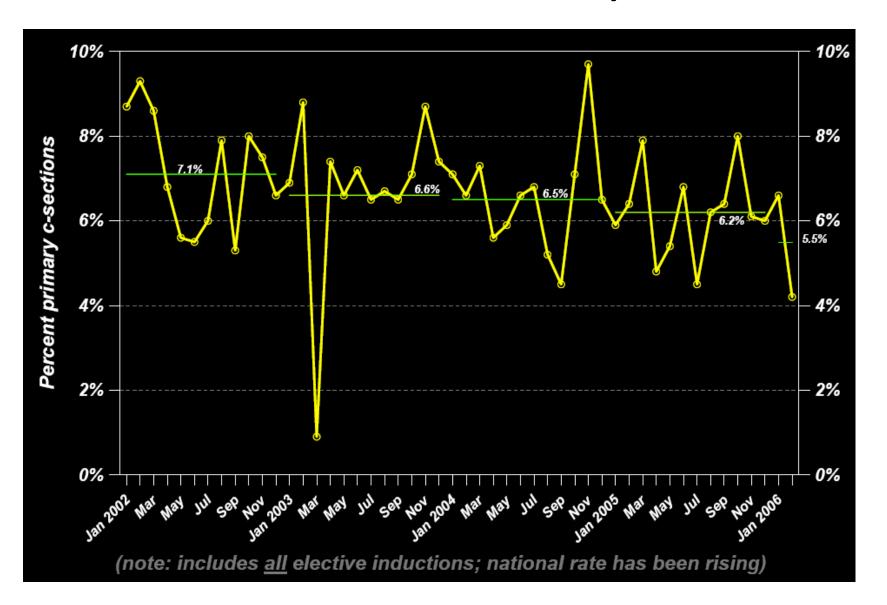
Elective Inductions <39 weeks



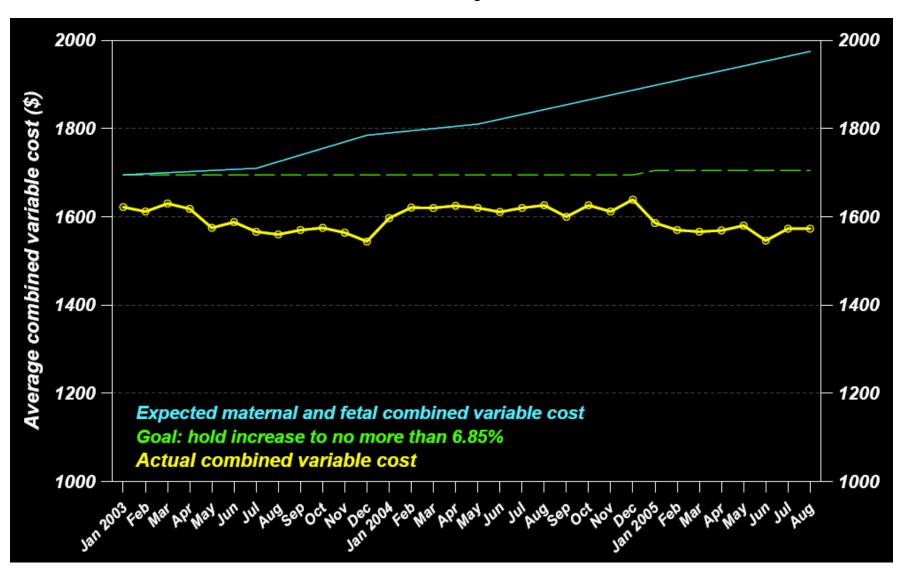
Elective Induction: Length of Labor



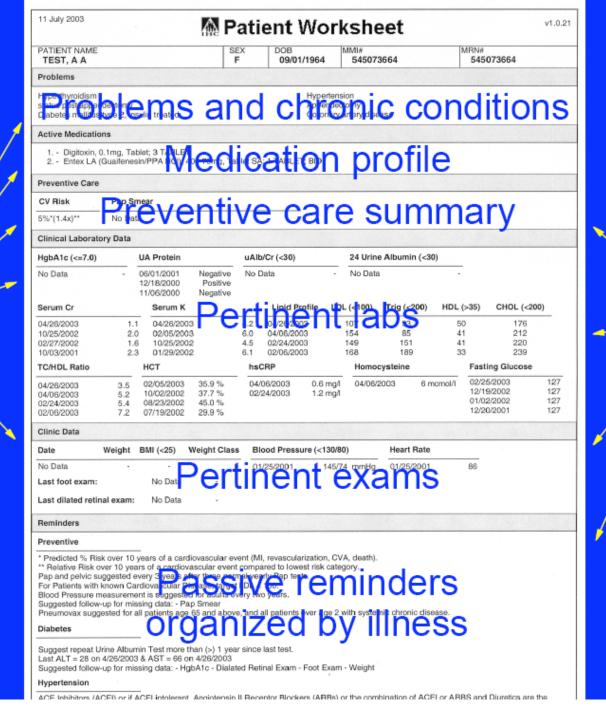
Elective Induction: Primary C-Section



Labor & Delivery Variable Cost



General patient status information



Disease specific information

Individualized reports on performance compared to shared baselines

Diabetes Summary Report Provider: Towner, Steven (168) Period: Jan 2005 - Dec 2005

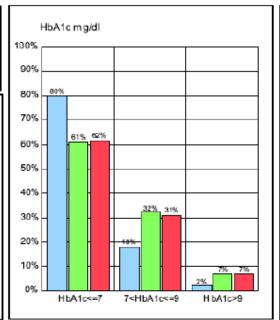
1,757

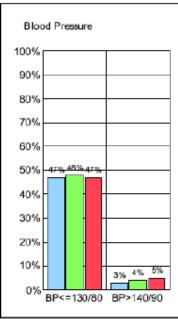
Patients Tested (Prop of Tot Pts%) - All Patients Region Provider System HbA1c 188(97%) 1,582(90%) 25,429(83%) LDL 190(98%) 1,658(94%) 26,040(85%) Eye Exam 159(82%) 399(23%) 6,509(21%) Microalbum inuria 159(82%) 1,236(70%) 14,969(49%) Blood Pressure 15,344(65%) 188(97%) 1,248(71%)

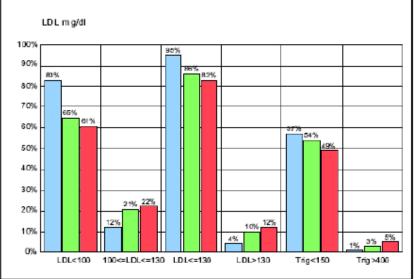
1. LDL measures represent two years ending in the chose period, 2. Eye exam % calculated using Health Plans patients only. 3.Includes spot microalbumin, 24 hour urine for protein and microalbumin/creatine ratio within the reporting period, or any history of treatment for nephropathy. 4. Blood pressure data only available for physicians with access to Clinical Workstation and/or Results Review.

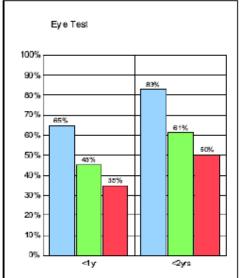
194

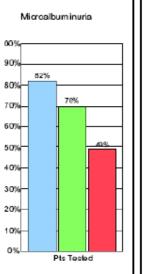
Total Patients

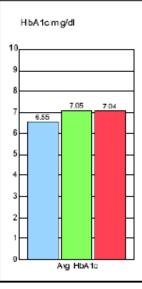






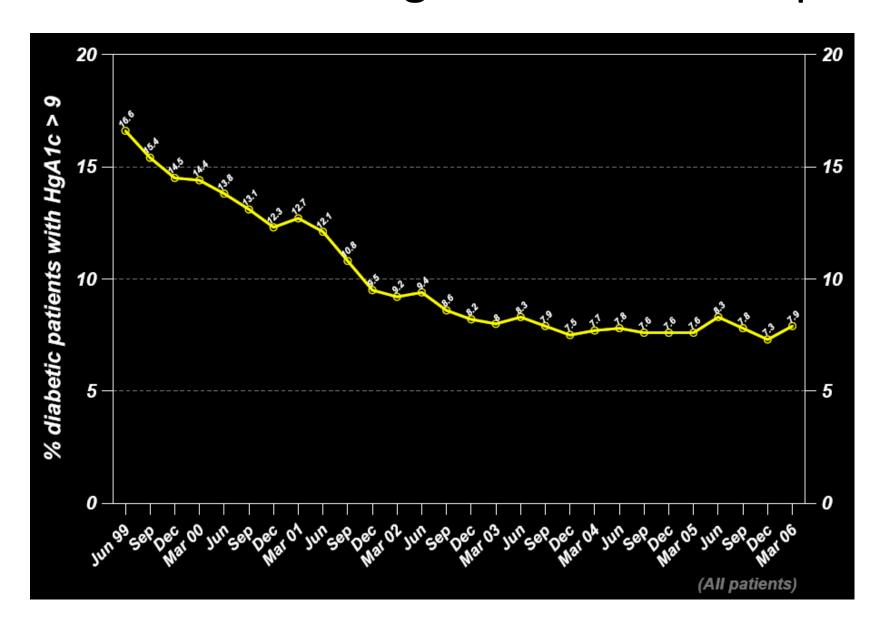




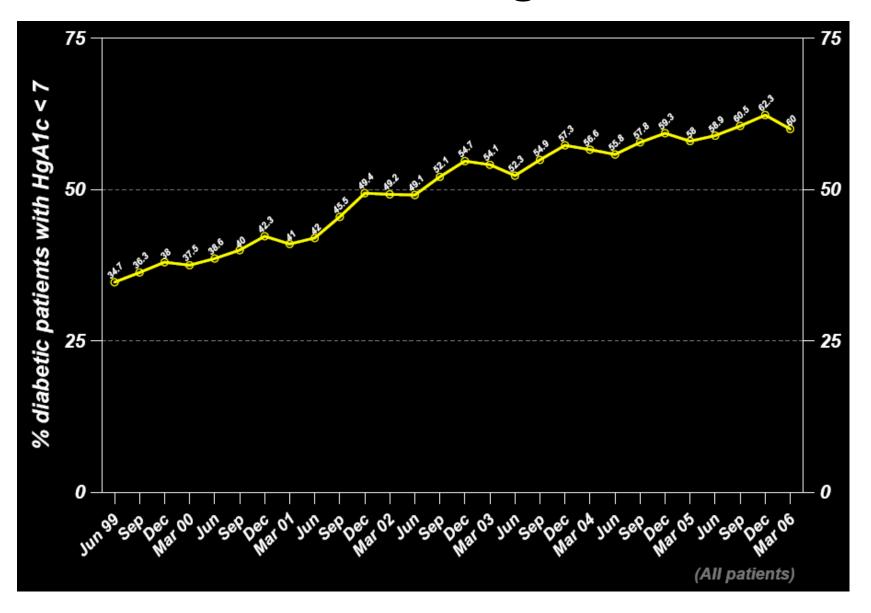


30,470

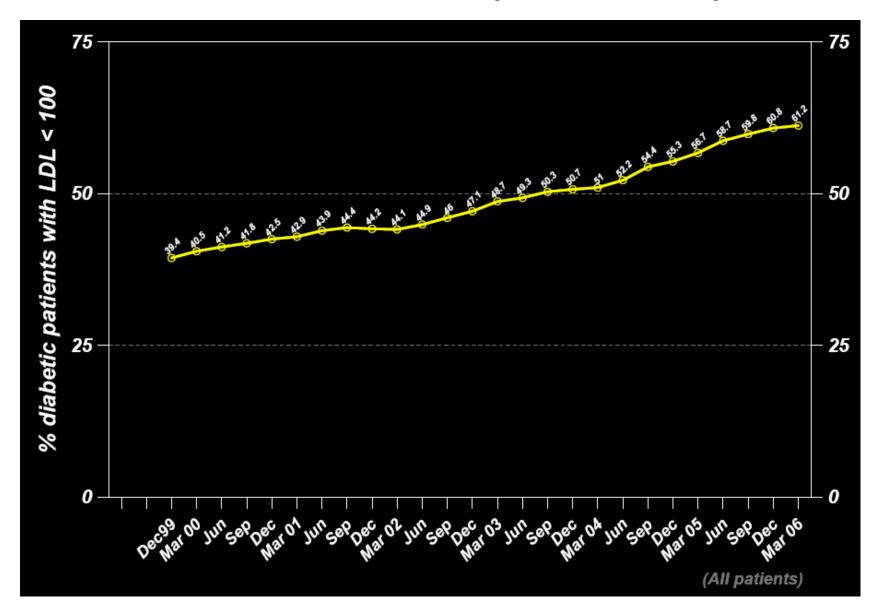
Results: Poor HgbA1c Control drops



Results: Excellent HgbA1c Control



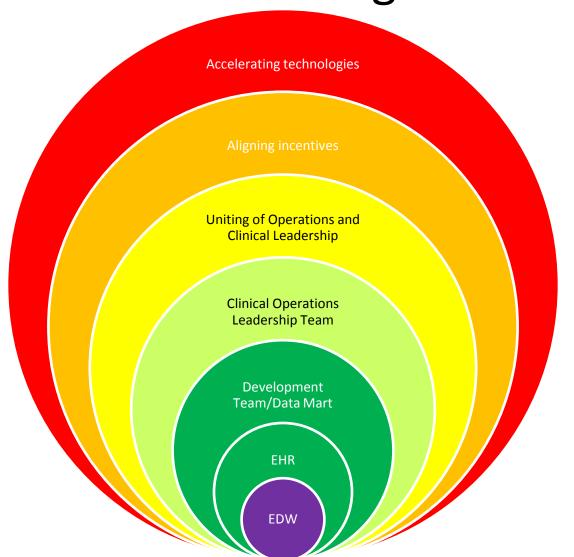
Allied Benefit: Improved Lipids



IS Tools

- Must integrate into the key workflow tools of clinicians and teams
- Must not damage workflow, should enhance it
- Must gather key data that reminds clinicians of best practice and allows monitoring of outcomes patients would care about

Evolving toward a High Quality Low Cost Healthcare organization



Discussion and Questions

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