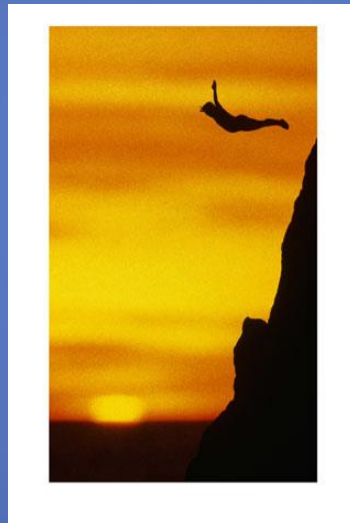


# Patient Focused Funding

Taking the Plunge in BC



Les Vertesi

Edmonton AB

Nov 26, 2010

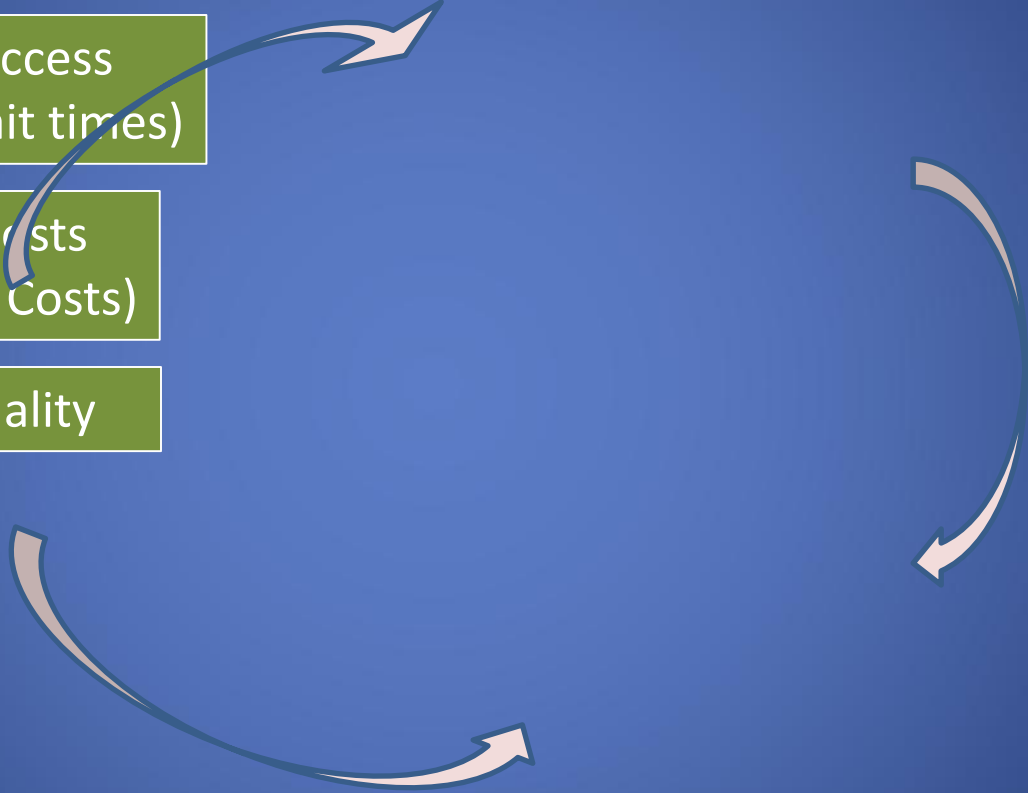
# Our Objectives

Improve Access  
(decrease wait times)

Control Costs  
(Growth in Costs)

Improve Quality

How is Funding Methodology Relevant?



# Q: Why Change Anything?

- Senate Report (Kirby 2002) suggested change to “service based funding “ for hospitals
- International Evidence that Waitlists are linked to Global funding (OECD 2003 & others)
- Canada is one of the few developed countries to use a funding methodology without a component for activity
- Even within Canada, *hospitals are the exception*; other health services are funded by activity

# Q: Why Has Canada Taken So Long?

- Original Reasons for Global Funding:
  - Simplicity
  - Financial Stability & Certainty for all
  - Cost Control
  - Seemed to be Working (?)
- Possible Reasons for Resisting Change?
  - Fear of runaway costs
  - Possibility of stimulating unnecessary services
  - Maybe we don't know how to do it differently?
  - Debate paralysis

# The Long Term Legacy of Global Budgets

- Inability to compare /understand costs across institutions
- Hospital Services have no Value -> No reward for productivity
- Cutting services is the easiest way to improve the bottom line
- Never ending Struggle between Cost Control and Patient Access
  
- Patients become “burdens” at the bottom of the chain of influence

# The Vicious Cycle of Cost Escalation



# A Cumulative Cost Burden

1. The Vicious Cycle of Delay
2. Inter-Institutional Friction
  - Classic sub-optimization
3. Growth of ALC
  - Global budgets encourage the growth of ALC
4. A Barrier to Quality
  - *Access* (aka 'Timeliness') is an important component of Quality
  - "*Patients as burdens*" is not consistent with quality
  - The NSQIP example

# Working with NSQIP

Risk-Adjusted Outcomes in one BC Hospital

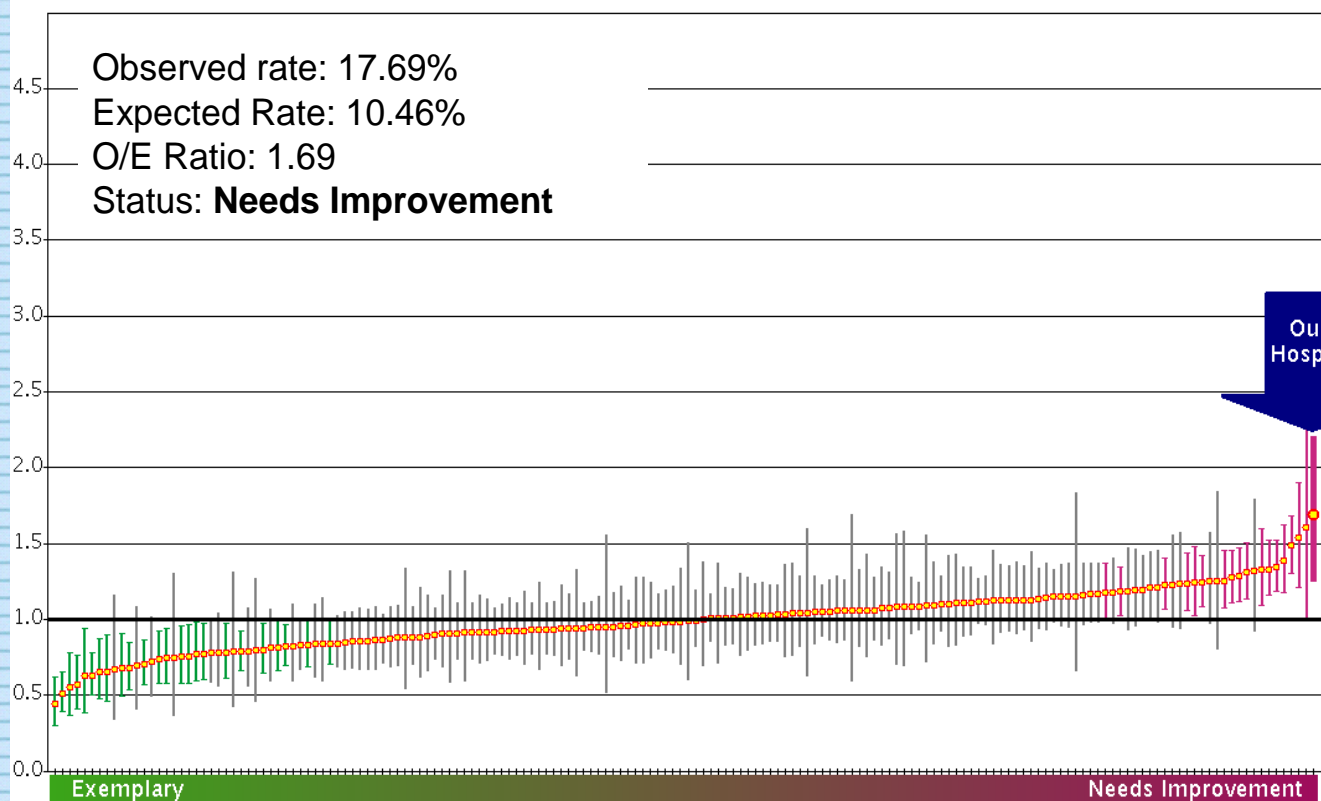
- National Surgical Quality Improvement Program
  - American College of Surgeons
- Data Collection & Validation
- Risk Adjustment relative to other NSQIP hospitals
  - *E.g. Observed vs. Expected* complication rates
- Assumes that:
  - Reduction of Complications is good for patients
  - ... and it saves money too.



# Before

## Overall\* 30-Day Morbidity

ACS  
NSQIP

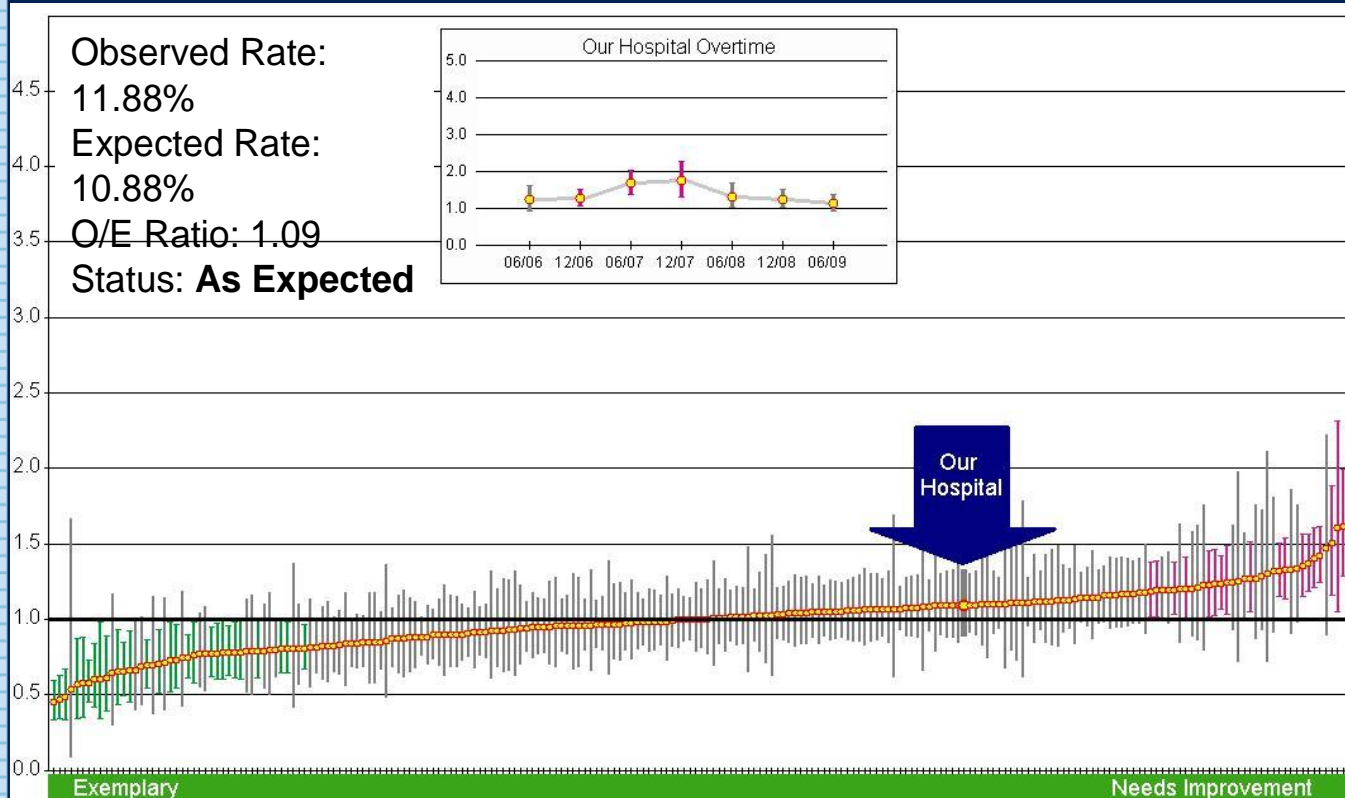


\* Includes General and Vascular Surgery Cases

# After

## Overall\* 30-Day Morbidity

ACS  
NSQIP



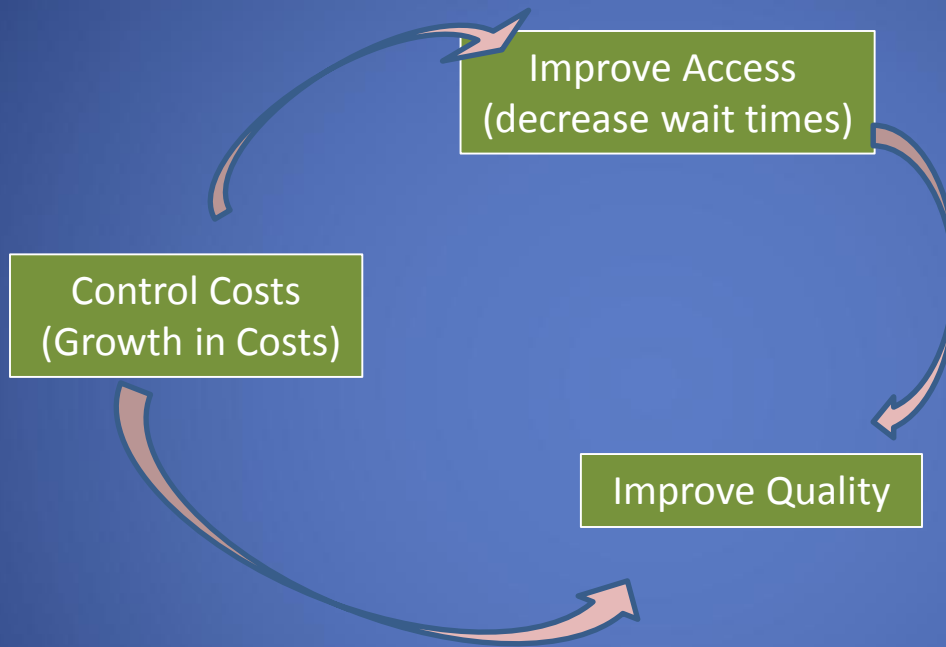
\* Includes General and Vascular Surgery Cases

# Net Effect

- Success in Achieving Lower Complication Rates
  - better flow, better patient experience
  - Demonstrated savings in return to OR, antibiotics, shorter LOS
  - Net value of savings at hospital = **\$1.5M per year**
- *Actual* effect under a Fixed Budget:
  - Inability to actually close beds to recoup the money
  - **More patients** served but ...
  - All staff now working even harder within same resources & budget
  - Average cost per patient decreased but **total cost increased**

**Fixed Funding carried a PENALTY for achieving Quality**

Question is not ... “Why Change?”



... But HOW to change while avoiding the pitfalls?

# Some of the “Pitfalls” to Avoid

- An “army of accountants”?
  - (Avoid by Use of CIHI’s RIW system based on CMG+)
- Runaway increase in costs
  - (Avoid by Un-incenting inappropriate admissions)
- Creating Financial Instability for Hospitals
  - (Avoid by Transparent Formula & Promise of Revenue Neutrality)
- Other Potential Adverse Consequences:
  - Loss of “quality” at the expense of volume
  - Cherry-picking of services just to create revenue
  - A perceived “Catch-22” for smaller hospitals?

# Guiding the Change in BC

- Creation of a new “BC Health Services Purchasing Organization”
  - Small group selected for particular expertise
  - Clarifies roles through “purchaser-provider split”
  - Reports directly to the Minister
    - Members of Board include DM and senior ADM’s
  - Supplementary budget of \$250M
- Purpose: to guide transition from Fixed Budgets to “Patient Focused Funding” while avoiding the pitfalls

# Keeping it Simple

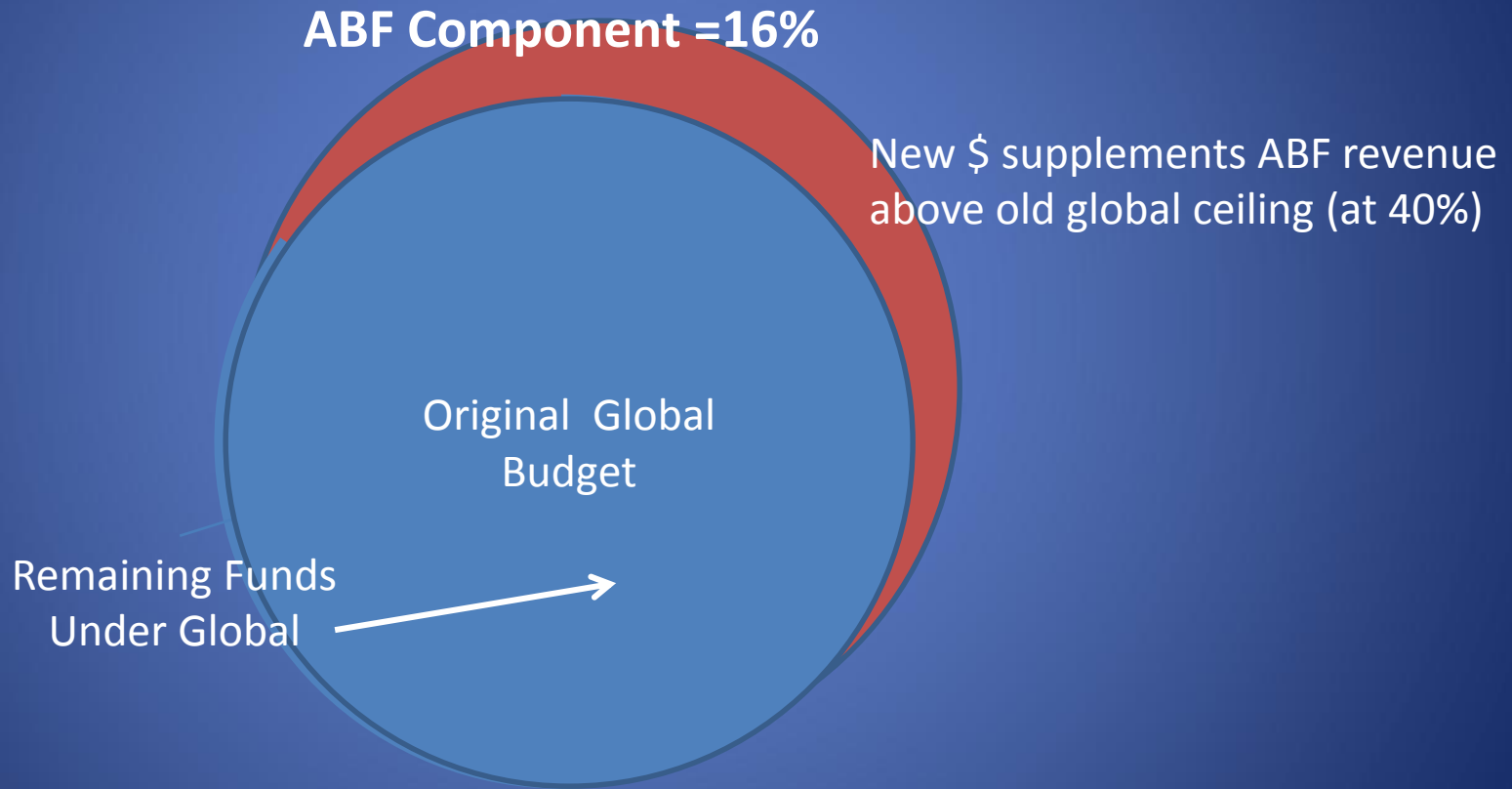
- Over 80% of Health Authority Funding remains Global. Activity based component confined to Margins:
- Use of “sliding scale” RIW scores created by CIHI’s CMG+ avoids arbitrary decisions about pricing etc
  - No new infrastructure needed
  - Instant past history and detailed forward projections available
  - Includes all of Acute Care (inpatient & SDC)
    - Some exceptions explained
- Fairness within a pan-Canadian standard

# A Balanced Formula

- Definitely NOT a reimbursement strategy
- Starts with Fixed value of \$3800 pwc as “Variable Cost (VC)”
  - Day Cases paid @80% of VC
  - Inpatient cases paid @40% of VC
  - Deliberate exclusion of ED admits that stay in the ED (DDFE)
- Objective: stimulate growth in Same Day Care but not Inpatients
  - But still support legitimate growth in volume or complexity
- Not a ‘Reward’ but Better Matching of Funds to Services
  - Money following patients instead of institutions



# How Much Money?



# Four Components of Patient-Focused Funding

1. Activity Based Funding of all inpatient and Same-Day care using CIHI's RIW formula
2. Focused Support for Areas with prolonged waitlists through selected contracts
3. Expansion of ED Pay-for Performance and province-wide tracking of DDFE
4. *The Quality Agenda:*
  - Expansion of NSQIP to all BC hospitals
  - Attaching quality parameters to case funding

# Short Term Objectives

- No more cutting services to meet financial targets
- Dramatic reduction in waitlists in several key areas
- Decrease Number of Admitted Patients held in ED
- Better understanding of costs & comparison of best practices through common pricing
- Better matching of funds to services should improve flow
- **Message:** Get serious about Quality

# Longer Term Objectives

- Improved Public Satisfaction through better Access
- Lower the Growth of Costs through:
  - Decrease in Cost per Case
  - Reduction of ALC and increase in Community support
  - Improved inter-facility flow
  - Reduction of complication rates
  - Better ability to “steer” the system
- Better Engagement with Physicians will mean better Management

# So How is it Working?

- Still Early Days
- Wide spread support from all Health Authorities, our Ministry, Managers, Nursing staff and Physicians
- Attitude requires a Cultural change & will take more time
- Continuing Support of doctors, managers is key
- A Special Thank You to CIHI

Prediction is very difficult ... especially about the Future

(Niels Bohr)